Competence profile



Stefan J. MICHEL

Greuther Straße 8 D-88097 Eriskirch am Bodensee / Germany Mobil: +49 (0) 171 / 936 57 61 Mail: <u>s.michel@michel-consulting.info</u> Internet: <u>www.michel-consulting.info</u>



Interim Management: A Key to Success in Industry

In the fast-moving world of industry, especially in the automotive, railway and aircraft sectors, flexibility and specialist knowledge are crucial. Interim managers like Mr. Michel play an essential role in the industry, providing their 23 years of experience and specialized knowledge to guide companies through complex projects and transition phases.

With an impressive background in interiors, exteriors and seating as well as in medical technology and mechanical engineering, Mr. Michel offers a wide range of services ranging from conception to series production. His expertise includes Program Management, Project Coordination and Sales Director, to name a few. Additionally, he is well-versed & certified in quality assurance and project engineering, making him a valuable asset to any company.

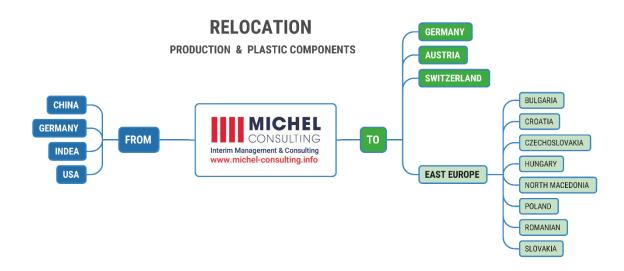
The technologies that Mr. Michel works with are as diverse as they are advanced. From foundry technology to rapid prototyping and 3D printing to plastics engineering and fiber composite technologies - his skills cover a wide spectrum. This enables it to support companies in the development and manufacture of everything from prototypes to series components, which is essential for the dynamic and constantly evolving industry.

Mr. Michel's range of services is comprehensive. He advises on component geometry suitable for production, supports the development of concepts for optimal manufacturing techniques and assembly, and coordinates projects from obtaining offers to supplier management. His ability to lead prototyping processes and manage series deliveries demonstrates his versatility and commitment to quality and efficiency.

Competence profile

The relocation of procurement and production:

A strategic decision for medium-sized companies.



The relocation of procurement and production processes is a complex and strategic decision that poses challenges for medium-sized companies in German-speaking countries (Germany, Austria, Switzerland). Considerations regarding relocation from Asia or the USA or relocation to Eastern Europe are particularly important for companies that require injection molded parts and tools for industries such as automobiles, new energy, living, lifestyle and medical technology.

The reasons for relocation are varied and range from optimizing the logistics chain to reducing costs and improving quality. Project planning and coordination, known by the acronym "QKT" for quality, costs and timing, plays a central role. It includes the planning and coordination of the relocation, the optimization of the logistics chain, the reduction of logistics costs, the shortening of logistics times, the cost determination for components and assembly assemblies as well as the identification and support of suppliers.

A crucial factor is quality assurance, which includes the preparation and implementation of sampling as well as subsequent sampling in the event of relocations. For companies that need cladding parts or support parts made of natural fiber/PP and various mixtures as well as thermoformed and laminated parts, it is important to find a reliable supplier who can not only take over production but also project management.

However, the decision to relocate should not be taken lightly. It requires a thorough analysis of the current market situation and your own corporate strategy. Over the last two decades, many German companies have relocated production abroad to benefit from lower labor costs and other benefits. However, current trends show that relocation back to Europe, particularly to Central and Eastern Europe, is becoming increasingly important.

Competence profile



These regions offer geographical proximity, skilled labor and are often part of the European Union, which facilitates the legal framework and market access.

For companies considering relocation, it is advisable to do extensive research and seek professional advice. The right strategy can not only increase competitiveness, but also contribute to securing jobs and company success in the long term.

Interim management is not just a temporary solution for companies in transition phases. It is a strategic decision that allows companies to benefit from the expertise and skills of an experienced professional without the long-term commitments of permanent employment. The role of an interim manager is indispensable for industries characterized by high speeds of innovation and technological advances.

Mr. Michel represents the ideal of an interim manager who, with his 23 years of experience and deep technical understanding, helps companies achieve their goals and be successful on the market. His work is proof of how valuable interim management is for industry and trade.

